



# Why Wait in Line?

Opportunities to Improve  
Government Services  
and Infrastructure in  
Newfoundland and Labrador

Tom Clift and Tom Cooper  
January 2016

A Report Commissioned by

NEWFOUNDLAND & LABRADOR  
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COUNCIL

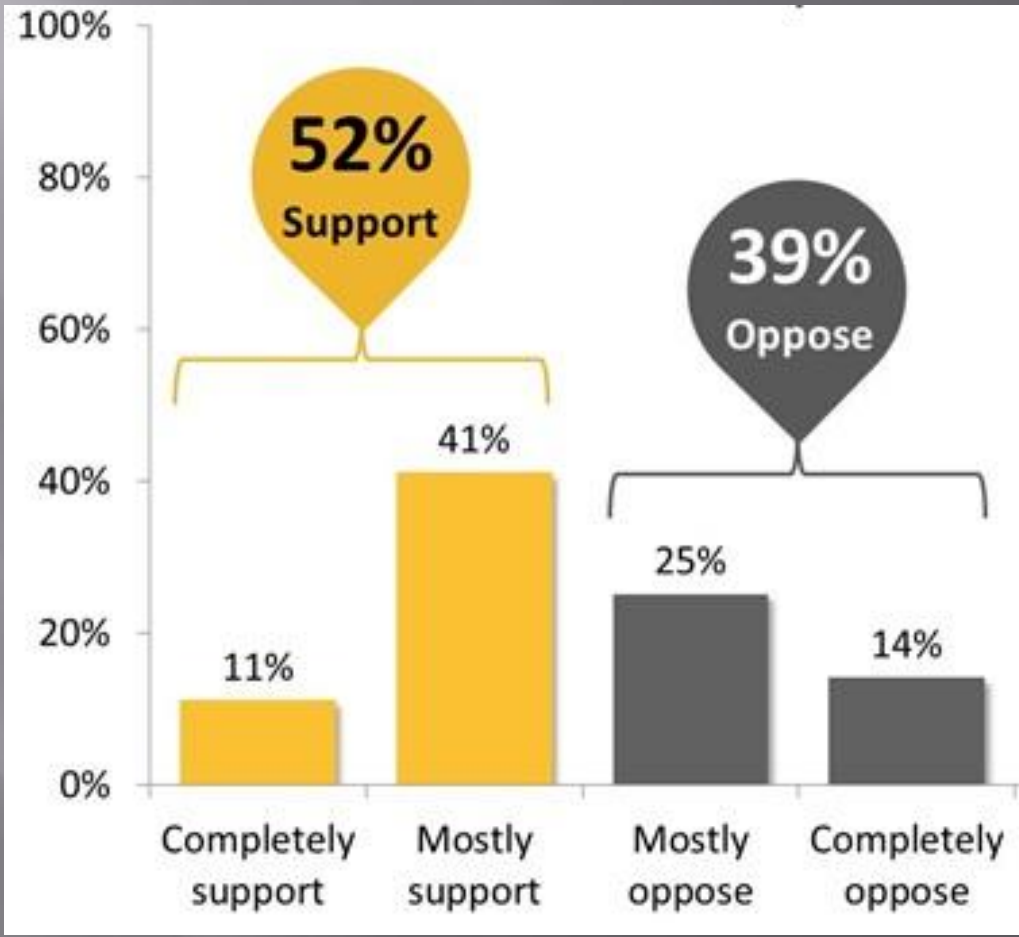
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Study	Sample	Results
UK – Controller and Auditor General	37 <b>Traditionally Procured</b> Capital Projects	73% had <b>cost overruns</b> , 70% had <b>delays</b>
UK – HM Treasury	61 Operational <b>PPP projects</b>	Only 12% had delays, <b>no cost overruns</b> borne by public
Australia – The Allen Consulting Group report to Infrastructure Partnerships Australia	33 traditional capital projects and 21 PPPs	<b>Traditional:</b> cost overruns of <b>35.3%</b> <b>PPP:</b> cost overruns of <b>only 11.6%</b>
Canada – Conference Board of Canada	19 PPP projects	<b>Cost savings</b> measured between <b>1% and 61%</b> relative to traditional procurement  <b>17 of 19</b> delivered <b>early or on time</b>
The Serco Institute	Review of over 200 reports on ASD from 12 different countries	Average <b>cost savings</b> of nearly <b>20%</b>

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# Generally speaking, do you support the private sector becoming more involved in the delivery of services traditionally delivered by government?



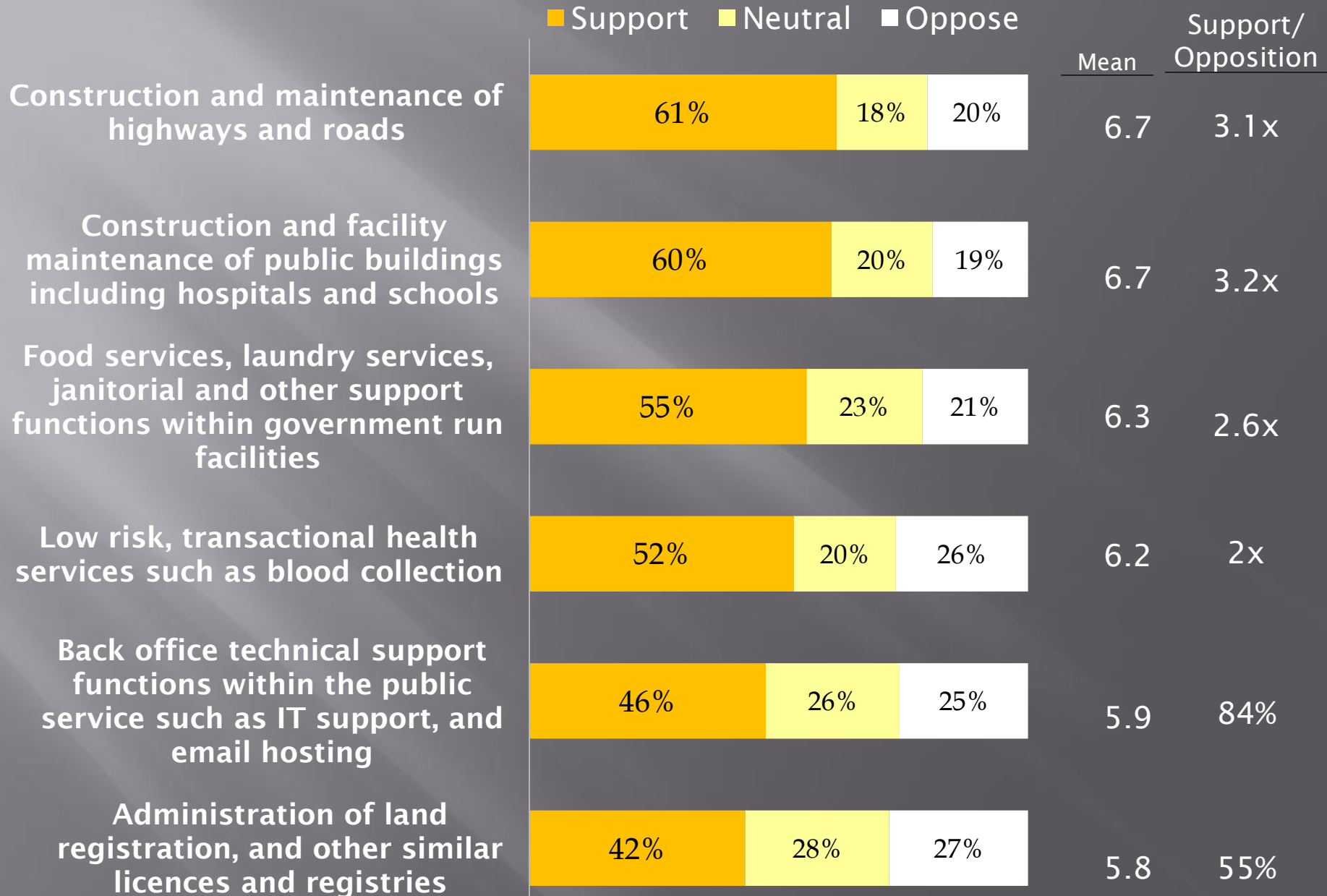
Corporate Research Associates,  
August 2015

Sample size: 400  
95% confidence level, +/-4.9% margin of error

# Recommendations for Government

- Educate & Inform public on benefits of partnership
- Build capacity internally
- Undertake an audit to identify partnership opportunities
- Adopt an “early wins” strategy

# Opportunities for Partnerships with the Private & Not-For-Profit Sector



# Opportunities for Partnerships with the Private & Not-For-Profit Sector

