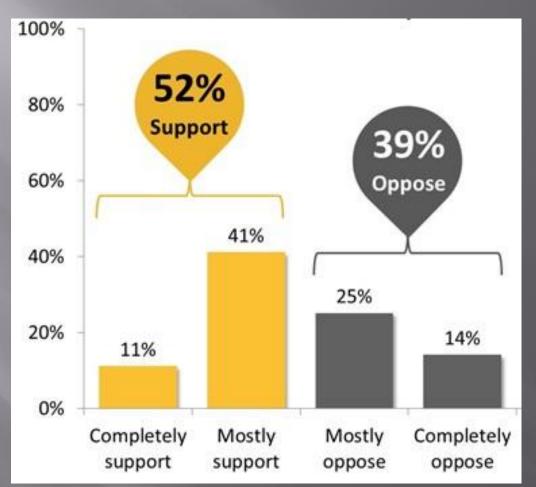


Study	Sample	Results
UK - Controller and Auditor General	37 <b>Traditionally Procured</b> Capital Projects	73% had cost overruns, 70% had delays
UK - HM Treasury	61 Operational <b>PPP projects</b>	Only 12% had delays, <b>no cost overruns</b> borne by public
Australia - The Allen Consulting Group report to Infrastructure Partnerships Australia	33 traditional capital projects and 21 PPPs	Traditional: cost overruns of 35.3% PPP: cost overruns of only 11.6%
Canada - Conference Board of Canada	19 PPP projects	<ul><li>Cost savings measured between 1% and 61% relative to traditional procurement</li><li>17 of 19 delivered early or on time</li></ul>
The Serco Institute	Review of over 200 reports on ASD from 12 different countries	Average <b>cost savings</b> of nearly <b>20%</b>

Why Wait in Line? Professor Tom Clift & Dr. Tom Cooper January 2016



Generally speaking, do you support the private sector becoming more involved in the delivery of services traditionally delivered by government?



Corporate Research Associates, August 2015

Sample size: 400 95% confidence level, +/-4.9% margin of error



## Recommendations for Government

- Educate & Inform public on benefits of partnership
- Build capacity internally
- Undertake an audit to identify partnership opportunities
- Adopt an "early wins" strategy



## **Opportunities for Partnerships with the Private & Not-For-Profit Sector**

Support Neutral Oppose Mean Construction and maintenance of 61% 18% 20% 6.7 highways and roads Construction and facility maintenance of public buildings 60% 20% 19% 6.7 including hospitals and schools Food services, laundry services, janitorial and other support 55% 23% 21% 6.3 functions within government run facilities Low risk, transactional health 52% 6.2 20% 26% services such as blood collection **Back office technical support** functions within the public 46% 26% 25% 5.9 service such as IT support, and email hosting Administration of land registration, and other similar 42% 27% 28% 5.8 licences and registries

Corporate Research Associates, August 2015

Support/ Opposition

3.1x

3.2x

2.6x

2x

84%

55%

## **Opportunities for Partnerships with the Private & Not-For-Profit Sector**

	Support ■Ne	eutral	■ Oppose	Mean	Support/ Opposition
Diagnostic imaging services such as x-rays, cat scans and MRIS	52%	14%	33%	6.0	57%
Administration of long term care facilities	51%	19%	30%	6.0	70%
Administration of motor vehicle registration	50%	23%	26%	6.1	90%
Collection of outstanding government fees and taxes	49%	22%	25%	6.1	96%
Administration of MCP	48%	18%	33%	5.8	45%
Corporate Research Associates, August 2015		95% 0	onfidence level		mple size: 400

95% confidence level, +/-4.9% margin of error